

**PLUGANDPLAY**  
**Presents:**  
**Startup Summer Festival**

*Catalyzing Innovation in Los Angeles*



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# Welcome Remarks

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## Dear Partners, friends, and supporters of the startup ecosystem in Southern California

We are excited to welcome you to the Startup Summer Festival in Los Angeles.

At Plug and Play, our goal is to change the world through innovation, by working with the best startups and digital-driven corporations. That is why, with your help, we are creating a hub in Los Angeles for future-thinking corporations and eager startups to meet and engage.

Los Angeles has already proven to be an area where entrepreneurs can come to live and start successful companies. We have seen this with some of Plug and Play's most recent investment stories such as Honey, which was acquired by PayPal in 2019 for \$4 billion.

Plug and Play is no beginner to launching new programs in collaboration with city initiatives. We operate in over 30 cities globally with offices across Asia, Europe, North America, South America, and now, Africa. This program will see Plug and Play sourcing, accelerating, and bringing together the best startups from LA and beyond to tap into the ecosystem's growing assets and resources.

Today, you will meet various innovative startups and corporations who are changing the way we think about mobility, entertainment, real estate, and more.

We hope this event will provide a glimpse of what we can achieve together, and we look forward to working together more closely!



**Saeed Amidi**  
CEO & Founder  
Plug and Play Tech Center

# Agenda

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**4:00 - 6:00pm**

**Startup Expo**

**6:00 - 6:15pm**

**Plug and Play**

**6:15 - 7:15pm**

**3 Panels Focusing on Latest LA Tech Trends**

**6:15PM**

**How To Launch A Startup**

**6:35PM**

**Future of LA Tech Ecosystem**

**6:55PM**

**Emerging Tech Trends**

**7:15-8:30PM**

**Networking and Entertainment**

# Plug and Play Team

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**Saeed Amidi**  
CEO & Founder of  
Plug and Play



**Rahim Amidi**  
Chairman Amidi  
Group



**Mehrad Moeini**  
Head of Business  
Development



**Mohammadreza  
Rezvan**  
Tech Principal  
Amidi Group



**Stephen Fay**  
Director of  
Corporate  
Partnerships



**Arezu  
Aghaseyedjavadi**  
Senior Corporate  
Partnerships



**Kelli Morrow**  
Program Manager



**Ryan Bluestone**  
Ventures Analyst



**Kayvon Moshiri**  
Business  
Development



**Michael  
Olmstead**  
Chief Revenue  
Officer



**Alireza Masrou**  
General Partner



**Vanessa Yang**  
Senior Ventures  
Associate



**Marc Steiner**  
General Counsel



**Neda Amidi**  
President

# Panel Overview

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## Panel 1: How to Launch a Startup



**Cristina Chirica**  
Corporate Partner



**Rick Smith**  
Founding Managing Director



**Marc Steiner**  
General Counsel



## Panel 2: Future of LA Tech Ecosystem



**David Wax-man**  
Managing Partner



**Ian Hlatky**  
Start-up / VC Partner



**Dave Young**  
Partner



## Panel 3: Emerging Tech Trends



**Chante Eliaszadeh**  
Associate



**Shahin Farschi**  
Partner



**Iñaki Pedroarena-Leal**  
Head of Partnerships



**Moderated by:**

# Megan Pormer



Talk Show Host  
**FOX LA**



Megan Pormer is a TV personality, award winning model, actress, host, and scientist. She studied biomedical engineering at Imperial College London and is the host of her own talk show on Fox LA.

She is a proven and social media verified public figure in the Health & Wellness, Beauty, and Fashion industries. She has appeared on covers of Vogue Arabia, Harper's Bazaar Turkey, Women's Health Middle East, Cosmopolitan Middle East, and Elle Middle East alongside Elle cover girls Priyanka Chopra for India and Angelina Jolie for the U.S.

In September 2020, Megan debuted The Megan Pormer Show- reinventing the classic talk-show format with major twists and surprises, exciting locations and celebrity guests. Don't forget to catch her on FOX LA's KCOP Channel 13 every Saturday at 8:30am.

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engine 

**Cooley**

**FOX 11**  
LOS ANGELES

**CROSSCUT**

 **HOLLYWOOD**  
Production Center

Co-Hosted by:

**PLUGANDPLAY**



**STONKS**



**Peachscore**

## Special Guest:

# Scott Painter



Founder and CEO  
**Autonomy**

Autonomy is a technology company on a mission to make access to mobility easy and affordable through car subscriptions. The company was founded by disruptors Scott Painter and Georg Bauer, who founded Fair, the first-ever used-vehicle subscription offering, pioneering the Car-as-a-Service (CaaS) category.

Building upon that experience, Autonomy has created a turnkey vehicle subscription platform for consumers and the automotive industry that enables vehicle subscriptions to scale profitably and become a mainstream alternative to traditional car buying.

Autonomy is innovating through technology, finance, and insurance to power car subscriptions for the used-vehicle sector, as well as the battery electric vehicle and zero emissions vehicle sectors. Autonomy relies on partnerships with automakers and brick-and-mortar car dealerships to provide a benefit to both consumers and the industry. Autonomy represents freedom from long-term debt, freedom from long-term commitments, and even freedom from fossil fuels. It means new choices and more control over your financial well-being. Autonomy is based in Santa Monica, CA.

# Startup Expo

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## 1. 310.ai

310.ai builds dataset, models and infra for more efficient large scale drug discovery



## 2. A2KeyZ

A2keyZ is a platform that engages all stakeholders in order to streamline and create efficiencies for the required tasks. This not only provides a reduction in time, but also transparency throughout the entire process



## 3. Abstract

Abstract is Salesforce for government affairs, making lobbying accessible through an all-in-one workspace that cuts the time it takes to discover legislation affecting a business' bottomline, and streamlines the influencing process.



## 4. Adway

Adway enables drivers to earn additional income by displaying ads when and where our clients want them.



## 5. Aescula Tech

AesculaTech designs smart materials for personalized products. Using molecular engineering and a proprietary platform, they have built a library of formulations tuned for specific mechanical properties and environmental responses.



## 6. AlaNGOO

ALANGOO.com is the first and only curated exchange marketplace that exclusively features wearable arts and products that maintain a touch of culture.

**ALWAYS LEGIT**

## 7. AlwaysLegit

AlwaysLegit is a Web 3 alternative investment platform that tokenizes luxury assets from sellers, and through curated portfolios makes them available to investors who are looking for a diversified hedge against inflation.



## 8. Apotheka Systems Inc.

A SaaS company that's creating Self-sovereign identities, decentralizing personal and health data elements on a secure Ethereum Blockchain eco-system.



## 9. Authtech

Authtech is a patented technology that allows devices to communicate via flash light signals.



## 10. Bld Funds

Bld Funds is a real estate investment platform that allows everyday investors to buy shares of individual properties in the residential, commercial, and hospitality industries at the click of a button.



## 11. Boost Surf Inc.

Boost Surf builds electric bikes for watersports.



## 12. Casting Form

CastingForm is a SaaS-enabled marketplace for discovering and booking actors globally.



## 13. Channel

Channel is an AI powered marketing platform that helps small business owners put their marketing campaigns on auto pilot.



#### 14. Clearpol

Clearpol is building an operating system for compliance & risk management for the healthcare industry and beyond.



#### 15. Clusiv

Clusiv is the world's first accessible e-learning platform built for & by blind and visually impaired people.



#### 16. Cubtale.

Our patent-pending palm-sized Cubs are designed for convenience. Keep track of your baby's feed, sleep, diapers and more by placing a Cub right next to the activity and pressing the button to log the event.



#### 17. EA\$Y

EA\$Y ("easy") is a campus-based app for college students to make money and free up time by offering and completing paid gigs.



#### 18. EnlitenAI Inc.

EnlitenAI is building an AI based SaaS platform for personalized management of seizures using wearables for remote monitoring of vitals and other neurological indicators.



#### 19. ethr Music

Ethr Music is a decentralized social network focused on music sharing; independent music is issued as NFTs secured by bitcoin.



#### 20. FedML

FedML is a revolutionary platform that enables machine learning from decentralized data at various users/silos/edge nodes, without the need to move any data between them or to a central cloud.



#### 21. ForeTransit

Inspired by the game of golf, we have invented and patented two novel aerodynamic technologies that make ground transportation of people and goods 50% more fuel-efficient than technologies on the market today.



### 22. Gesture

A fun and easy to use social gifting platform built to send and receive happiness at the tap of a button.



### 23. GoCharlie.AI

A generative artificial intelligence company leading the development of a goal-driven and multimodal engine. Charlie helps entrepreneurs and enterprises create content that performs across text, images, and more.



### 24. HeyRenee

HeyRenee is the first-ever smart, easy, and enjoyable personal assistant specifically designed to complete the most common healthcare tasks for 100MM aging Americans.



### 25. Hopps

Hopps is a platform that allows you to get instant live help from a vetted marketing expert in as quickly as 2 minutes.



### 26. Imperium

Imperium is a private jet, by the seat, distribution platform.



### 27. Karma Trade

Karma Trade brings secondhand stores online. On their platform, you can shop everything secondhand near you w/ local pickup and delivery.



### 28. Labelcoin

Labelcoin is the Robinhood of music - a revolutionary song exchange that lets fans invest in the next big song.



### 29. Lolly

Tiktok meets Tinder.



### 30. Lunch

Lunch provides cash flow services to companies of all sizes, starting with vendors in the scholastic vertical.



### 31. MagicRobot

MagicRobot delivers novel technology that reveals enriched data focused on optimizing sales and marketing ROI hidden inside the CRM's central data warehouse.



### 32. Matchbook AI

Matchbook AI is a B2B SaaS platform that connects and delivers actionable data, insights and signals to customer systems in real-time.



### 33. Mav Farm

Mav Farm is a suite of B2B2C media and commerce collaboration tools - think Shopify meets YouTube meets LinkedIn.



### 34. Metasill

The MetaSill NFT Frame is dedicated to NFT display. Metasill builds custom-designed a square frame for the most common NFT artworks, and with a high-quality durable display to offer the best visual experiences.



### 35. Minteo

Minteo enables consumers to put their data and assets to a governance council of the industries they seek to purchase from.



### 36. NBDair, Inc.

NBDair develops and deploys Smart Indoor Air Technologies and solutions to create, operate, experience, and manage safe and healthy indoor space.



### 37. Non Fungible Frames

We are allowing NFT owners to display their digital art outside of blockchain wallets by creating luxury display applications to showcase NFT's in your home, office, or gallery.



### 38. Now You're Clean

Now You're Clean is the first fully automated self-service dog wash spa & boutique differentiated through convenience, cost-efficiency, and customer-centric innovation that provides an unparalleled dog wash experience.

ontold

### 39. Ontold

Ontold is a platform that provides a communal writing experience for anyone with a passion for writing to come together and make their stories heard.



### 40. Origin Point Inc.

Origin Point creates and manages virtual influencers



### 41. Perks

PERKS helps organizations globally support their people more effectively by empowering their employees to choose what benefits, perks, and support are right for them.



### 42. PopCom

PopCom has built an automated retail technology platform for vending machines and kiosks that allows retailers to engage and understand their customers, sell more products, and learn from big data.



### 43. ProcessMiner Inc.

ProcessMiner platform pairs Artificial Intelligence, Technology, and Industry Expertise to harness the full potential of digital manufacturing for continuous product quality, raw material, energy, and water consumption optimization.



### 44. REITIUM

REITIUM is a real estate marketplace utilizing NFTs and blockchain allowing everyone the ability to invest in real estate starting with a \$100.



### 45. Revioly

Revioly is a browser plugin that protects online shoppers from fake reviews and provides them with the best prices across the internet.



### 46. Sahara Cloud

Sahara provides a flexible virtualization platform for hardware R&D.



#### 47. SamsAgro Biz Enterprise

Farming, Crops processing and Preservation, Livestock Farming, Fertilizer Distributor and Agric-Tech Digital Marketing and remote services.



#### 48. Share Adventure and Gear

SAAG is a peer to peer marketplace for outdoor gear rental.



#### 49. Soter AI

Soter is a Cognitive engine that enables robots perform autonomous operations across use cases and industry.



#### 50. StartEngine

StartEngine is one of the largest equity crowdfunding platforms in the US and the first mover in the industry.



#### 51. Symbol

Symbol is disrupting the athletic footwear market by introducing people with natural shaped footwear, custom fit footwear and custom performance options to meet personal athletic demands.



#### 52. Synapbox

Synapbox helps brands and content creators translate the reactions of their audiences into actionable feedback to impact business objectives.



#### 53. Talamus Health Inc.

Talamus Health connects all the different players along the healthcare's value chain from suppliers to providers to patients.



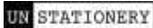
#### 54. Traxe Technologies

Traxe is a DNA-powered blockchain-based food provenance authenticity solution for premium food brands.



#### 55. UbiQD, Inc.

UbiQD is an advanced materials company powering product innovation in agriculture, clean energy, and security.



#### 56. Unstationery

Unstationery makes printing videos possible for consumers and businesses by leveraging AR technology & building a card creator platform for customers to easily submit custom orders.



#### 57. Vero Intelligence Inc.

Vero provides the only all-in-one digital platform to eliminate the back-office of insurance agencies, saving them time and money, as well as intelligent tools that boost growth and massively reduce paperwork.



#### 58. Waverly Labs

Waverly Labs is at the forefront of voice and language products for professionals and teams.



#### 59. Weave

Weave is the first programmatic advertising platform connecting brands with social media influencers for marketing campaigns.



#### 60. Webjoint

WebJoint is a leader in the field of cannabis delivery software, currently serving more than a third of licensed and operating cannabis deliveries in California.



1

## 310.ai

<http://www.310.ai/>



HEADQUARTERS

**San Francisco, CA**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**AI**

NO. OF EMPLOYEES

**6**

COMPANY DESCRIPTION

310.ai builds dataset, models and infrastructure for efficiency of large scale drug discovery.

2

## A2KeyZ

<https://a2keyz.com/>



HEADQUARTERS

**Atlanta, GA**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**Software Development**

NO. OF EMPLOYEES

**5**

COMPANY DESCRIPTION

A2keyZ is a platform that engages all stakeholders in order to streamline and create efficiencies for the required tasks; saving time and enabling transparency.

3

## Abstract

<https://www.abstract.us/>



HEADQUARTERS

**Los Angeles , CA**

FOUNDED

**2019**

STAGE

**Seed**

BUSINESS FOCUS

**CRM**

NO. OF EMPLOYEES

**8**

COMPANY DESCRIPTION

Abstract is the Salesforce for government affairs, making lobbying accessible through an all-in-one workspace that cuts the time it takes to discover legislation affecting a business' bottomline, and streamlines the influencing process.

4

## Adway

<http://www.adwayusa.com/>



HEADQUARTERS

**Beverly Hills, CA**

FOUNDED

**2016**

STAGE

**Series A**

BUSINESS FOCUS

**AdTech**

NO. OF EMPLOYEES

**11**

COMPANY DESCRIPTION

Adway enables drivers to earn additional income by displaying ads when and where our clients want them.

5

## Aescula Tech

[www.aesculatech.com](http://www.aesculatech.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2016**

STAGE

**Seed**

BUSINESS FOCUS

**Biotech Research**

NO. OF EMPLOYEES

**8**

COMPANY DESCRIPTION

AesculaTech designs smart materials for personalized products. Using molecular engineering and a proprietary platform, a library of formulations has been built tuned for specific mechanical properties and environmental responses. Our pipeline spans a range of applications from consumer goods to industrial materials, but our driving ambition is to advance biomedical products and the standard of care.

6

## AlaNGOO

<https://alangoo.com/>



HEADQUARTERS

**Connecticut, US**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**Internet Marketplace platform**

NO. OF EMPLOYEES

**10**

COMPANY DESCRIPTION

ALANGOO.com is the first and only global online marketplace with a mission to bring culturally rich artists, artisans, designers, and artistic service providers from unique corners of the globe to introduce and sell their products or services worldwide and to their diaspora and Western audiences.

7

## AlwaysLegit Inc.

<https://www.alwayslegit.com/>

**ALWAYS LEGIT**

HEADQUARTERS

**Connecticut, US**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**Marketplace**

NO. OF EMPLOYEES

**15**

COMPANY DESCRIPTION

AlwaysLegit is a Web 3 alternative investment platform that tokenizes luxury assets from sellers, and through curated portfolios makes them available to investors who are looking for a diversified hedge against inflation that is non-correlated to other asset classes.

8

## Apothēka Systems Inc.

[www.apotheka.co](http://www.apotheka.co)



HEADQUARTERS

**Los Angeles , CA**

FOUNDED

**2018**

STAGE

**Seed**

BUSINESS FOCUS

**Software  
Development**

NO. OF EMPLOYEES

**14**

COMPANY DESCRIPTION

A SaaS model creating self-sovereign identities, decentralizing personal and health data elements on a secure Ethereum Blockchain eco-system.

9

## Authtech

<https://authtech.co/>



HEADQUARTERS

**New York, NY**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**Safety,  
Communications**

NO. OF EMPLOYEES

**6**

COMPANY DESCRIPTION

Authtech leverages patented technology allowing devices to communicate via flash light signals for embedded authentication purposes and can be applied across a wide variety.

10

## Bld Funds

<https://bldfunds.com/>



HEADQUARTERS

**New York, NY**

FOUNDED

**2022**

STAGE

**Seed**

BUSINESS FOCUS

**PropTech, Real Estate**

NO. OF EMPLOYEES

**5**

COMPANY DESCRIPTION

Bld Funds is a real estate investment platform that allows everyday investors to buy shares of individual properties in the residential, commercial, and hospitality industries at the click of a button.

11

## Boost Surf Inc

<https://boostsurfing.com/>



HEADQUARTERS

**Huntington Beach,  
CA**

FOUNDED

**2019**

STAGE

**Seed**

BUSINESS FOCUS

**Consumer  
Electronics**

NO. OF EMPLOYEES

**14**

COMPANY DESCRIPTION

First Electric Surf Fins to help people with their outdoor water sports adventures with activities such as electric bikes for water-sports.

12

## Casting Form

<https://www.castingform.com/>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2017**

STAGE

**Seed**

BUSINESS FOCUS

**SAAS, Entertainment**

NO. OF EMPLOYEES

**5**

COMPANY DESCRIPTION

CastingForm is a SaaS-enabled marketplace for discovering and booking actors globally. Serving as a virtual talent manager, Casting Form connects global actors and Hollywood runaway productions who cannot get access to each other through existing industry practices today.

13

## Channel

<https://trychannel.ai>



HEADQUARTERS

**Miami, FL**

FOUNDED

**2021**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**Advertising Services**

NO. OF EMPLOYEES

**8**

COMPANY DESCRIPTION

Channel is an AI powered marketing platform that helps small business owners put their marketing campaigns on auto pilot.

14

## Clearpol

[www.clearpol.com](http://www.clearpol.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**AI**

NO. OF EMPLOYEES

**6**

COMPANY DESCRIPTION

At Clearpol we are building the operating system for compliance & risk management for the healthcare industry and beyond. Since launching last year, Clearpol's healthcare compliance software has gained the trust of 1000+ healthcare facilities across the US and many public health agencies including CDPH. Our users come from large healthcare systems such as Kaiser, Dignity Health, etc.

15

## Clusiv Inc.

<https://clusiv.io/>



HEADQUARTERS

**Austin, TX**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**Software  
Development**

NO. OF EMPLOYEES

**3**

COMPANY DESCRIPTION

Clusiv is the world's first accessible e-learning platform built for & by blind and visually impaired people. We solve the global problem of blind inclusion in the workforce and society as a whole by empowering the blind learner through accessible education and up-skilling.

16

## Cubtale

[www.cubtale.com](http://www.cubtale.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2020**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**Wellness and  
healthcare**

NO. OF EMPLOYEES

**6**

COMPANY DESCRIPTION

Our patent-pending palm-sized Cubs are designed for convenience. Keep track of your baby's feeds, sleep, diapers and more by placing a Cub right next to the activity and pressing the button to log the event. Cubtale app gives updates to parents that are away and builds custom reports for pediatricians and consultants.

17

## EA\$Y

<https://easyapp.us>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2021**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**Mobile App**

NO. OF EMPLOYEES

**3**

COMPANY DESCRIPTION

EA\$Y (“easy”) is a campus-based app for college students to make money and free up time by offering and completing paid gigs. Let’s face it, students would rather get things done with fellow students.

18

## EnlitenAI Inc

[www.enlitenai.com](http://www.enlitenai.com)



HEADQUARTERS

**San Francisco, CA**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**AI**

NO. OF EMPLOYEES

**8**

COMPANY DESCRIPTION

EnlitenAI is building an AI based SaaS platform for personalized management of seizures using wearables for remote monitoring of vitals and other neurological indicators. Our AI engine provides continuous insights for seizure detection and preemptive alert notifications that enable neurologists to create personalized treatment plans resulting in better health outcomes and lower cost burden for Insurance companies.

19

## ethr Music

[www.ethrmusic.com](http://www.ethrmusic.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2021**

STAGE

**Pre-seed**

BUSINESS FOCUS

**Mobile App**

NO. OF EMPLOYEES

**3**

COMPANY DESCRIPTION

Our decentralized social network is focused on music sharing. We issue independent music as NFTs secured by bitcoin. NFTs are then uploaded to our social network and shared. Fans earn our “socialize to earn tokens” which we will issue in a few weeks on a dex. Artists earn tokens from streaming music. Fans earn tokens from sharing and marketing music and other audio content. We own the entire ecosystem from issuing, sharing, marketing, streaming, and monetizing. We take a transaction fee on NFTs initial mints and a fee on all social token conversions.

20

## FedML

<https://fedml.ai/>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2022**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**Software  
Development**

NO. OF EMPLOYEES

**10**

COMPANY DESCRIPTION

FedML is an innovative platform that enables machine learning from decentralized data at various users/silos/edge nodes, without the need to move any data between them or to a central cloud, hence providing maximum users' privacy, complying with regulations, and reducing development costs. FedML consists of a lightweight and cross-platform Edge AI SDK that is deployable over edge GPUs, smartphones, and IoT devices. It also provides a user-friendly MLOps platform to simplify decentralized ML and real-world deployment.

21

## Fore Transit

<https://www.foretransit.io/>



HEADQUARTERS

**San Francisco, CA**

FOUNDED

**2020**

STAGE

**Pre-seed**

BUSINESS FOCUS

**Truck Transportation**

NO. OF EMPLOYEES

**6**

COMPANY DESCRIPTION

Inspired by the game of golf, we have invented and patented two novel aerodynamic technologies that make ground transportation of people and goods 50% more fuel-efficient than technologies on the market today. We also empower our clients to become climate change-makers by installing our air quality IoT monitoring devices on their vehicles collecting accurate and real-time information along their routes.

22

## Gesture

<https://gesture.vip>



HEADQUARTERS

**New York, NY**

FOUNDED

**2017**

STAGE

**Seed**

BUSINESS FOCUS

**Social Media**

NO. OF EMPLOYEES

**15**

COMPANY DESCRIPTION

A fun and easy to use social gifting platform built to send and receive happiness at the tap of a button.

23

## GoCharlie.AI

<https://www.gocharlie.ai>



HEADQUARTERS

**Allentown, PA**

FOUNDED

**2021**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**AI**

NO. OF EMPLOYEES

**4**

COMPANY DESCRIPTION

A generative artificial intelligence company leading the development of a goal-driven and multimodal engine: Charlie! Charlie helps entrepreneurs and enterprises create content that performs across text, images, and more.

24

## HeyRenee

<https://www.heyrenee.co/>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**Healthcare**

NO. OF EMPLOYEES

**12**

COMPANY DESCRIPTION

HeyRenee is the first-ever smart, easy, and enjoyable personal assistant specifically designed to complete the most common healthcare tasks for 100MM aging Americans...and their caregivers. From scheduling doctor appointments to driving medication adherence to tracking key vitals and supporting mental health – HeyRenee delivers whole-person closed loop care with an open ecosystem of industry-leading, in-network partners.

25

## Hopps

<https://www.Hopps.io>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**Marketing, Internet  
Marketplace**

NO. OF EMPLOYEES

**8**

COMPANY DESCRIPTION

Hopps is a platform that allows you to get instant live help from a vetted marketing expert in as quickly as 2 minutes. We help businesses solve tech issues, optimize their marketing efforts and even offer strategic advice in a way that helps people grow their business and themselves.

26

## Imperium Jets

<https://impjets.com/home>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2019**

STAGE

**Seed**

BUSINESS FOCUS

**Travel**

NO. OF EMPLOYEES

**7**

COMPANY DESCRIPTION

Imperium is the Airbnb of private jets; turning un utilized flights into profit by allowing By The Seat sales. On average, 35% of all private jet charter flights in the U.S are empty, which creates a potential revenue loss of over 7.3 billion dollars annually, not to mention aircraft un utilized “down-time.” Imperium turns aircraft un utilized into profit by selling seats on private jet flights to the public, with no need for annual membership fees, or flight minimums. Just book and fly.

27

## Karma Trade

<https://www.karmatrade.shop>



HEADQUARTERS

**Miami, FL**

FOUNDED

**2022**

STAGE

**Pre-seed**

BUSINESS FOCUS

**Retail, E-commerce**

NO. OF EMPLOYEES

**4**

COMPANY DESCRIPTION

Secondhand retail is a \$37B industry. But 80% of stores lack an online presence. Karma Trade brings secondhand stores online. On our platform, you can shop everything secondhand near you w/ local pickup and delivery.

Sales in our first store doubled when we took it online. In two weeks, we spoke to 30 stores in Miami. 20 signed on. Founders are aerospace and software engineers. They have +13 combined years of experience in secondhand marketplaces and software development. Our vision is to build a circular economy, by bringing billions of local post-consumer goods online.

28

## Labelcoin

<https://www.labelcoin.io>



HEADQUARTERS

**Nashville, TN**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**Web3, Music Industry**

NO. OF EMPLOYEES

**7**

COMPANY DESCRIPTION

Labelcoin is the Robinhood of music - a revolutionary song exchange that lets fans invest in the next big song. Built on Web3 technology, Labelcoin is ushering in a new era for the music industry. Our mission is simple: to stamp out artistic poverty.

29

## Lolly

<https://www.thelollyapp.com/>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2022**

STAGE

**Seed**

BUSINESS FOCUS

**Social Media**

NO. OF EMPLOYEES

**7**

COMPANY DESCRIPTION

TikTok Meets Tinder

30

## Lunch

[www.lunchpayments.com](http://www.lunchpayments.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2021**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**Fintech**

NO. OF EMPLOYEES

**9**

COMPANY DESCRIPTION

Lunch provides cash flow services to companies of all sizes, starting with vendors in the scholastic vertical. Lunch's subscription receivables service leverages proprietary technology to automate your company's A/R process, resulting in faster collections times and better cash flow. For as little as \$49/month your company can put its receivables on autopilot. Our Lunch Money product supercharges cash flows by paying out your invoices immediately, all for a low flat rate. No excessive credit checks, no providing bank statements -- simply be paid for your invoices immediately. Lunch's mission is to increase the velocity of money for businesses worldwide.

31

## MagicRobot

[www.magicrobot.com](http://www.magicrobot.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**CRM, AI**

NO. OF EMPLOYEES

**4**

COMPANY DESCRIPTION

Robot® is a LA based data intelligence, analytics and hyper-automation technology company. Its flagship SaaS product MagicAttribution™ delivers novel technology that reveals enriched data focused on optimizing sales and marketing ROI hidden inside the CRM's central data warehouse. MagicAttribution assists in driving sales growth by mining, normalizing and synthesizing data in order to analyze and deliver deep cross-view revenue attribution information inside the sales funnel (lead-to-close) to leadership, sales and marketing teams that was previously unattainable.

32

## Matchbook AI

<https://matchbookai.com>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2015**

STAGE

**Seed**

BUSINESS FOCUS

**AI, B2B, IT Services**

NO. OF EMPLOYEES

**36**

COMPANY DESCRIPTION

Matchbook AI is a B2B SaaS platform that connects and delivers actionable data, insights and signals to customer systems in real-time.

33

## Mav Farm

www.mav.farm



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2016**

STAGE

**Series A**

BUSINESS FOCUS

**Media, Internet  
Publishing**

NO. OF EMPLOYEES

**8**

COMPANY DESCRIPTION

Mav Farm, a LA based internet software company was founded with the goal to provide artists, creators, organizations, and businesses access to and complete control of the universal distribution of their art, media and commerce. Essentially, Mav Farm is a suite of B2B2C media and commerce collaboration tools - think Shopify meets YouTube meets LinkedIn - that now enables over 20k emerging and established content creators, consumers, and businesses to collaborate more directly, economically, and less intrusively than paid ads, e-commerce subs and payment processing fees.

34

## Metasill

www.metasill.io



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2016**

STAGE

**Seed**

BUSINESS FOCUS

**Media**

NO. OF EMPLOYEES

**15**

COMPANY DESCRIPTION

MetaSill Frame is perfect to display all of your NFTs. They custom-designed a square frame for the most common NFT artworks, and with a high-quality durable display to offer the best visual experiences.

35

## MINTEO

<https://minteo.com/en/>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2021**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**Blockchain/NFT**

NO. OF EMPLOYEES

**6**

COMPANY DESCRIPTION

There are billions of people around the world who do not want to purchase from a peer-to-peer marketplace if it puts their assets and data at risk. Minteo is the introduction of a trusted third party platform in the NFT ecosystem, through a Federate Consensus Blockchain and simple yet thorough KYC. We enable adoption and trust by enabling consumers to put their data and assets to a governance council of the industries they seek to purchase from.

36

## NBDair, Inc.

[www.nbdair.com](http://www.nbdair.com)



HEADQUARTERS

**Boulder, CO**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**Health**

NO. OF EMPLOYEES

**11**

COMPANY DESCRIPTION

NBDair develops and deploys Smart Indoor Air Technologies and solutions to create, operate, experience, and manage safe and healthy indoor space. NBDair innovates your indoor air experience while improving your business and giving your guests and employees peace of mind.

37

## Non Fungible Frames

<https://nonfungibleframes.com/>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**NFT/Blockchain**

NO. OF EMPLOYEES

**2**

COMPANY DESCRIPTION

We are allowing NFT owners to display their digital art outside of blockchain wallets by creating luxury display applications to showcase NFT's in your home, office, or gallery.

38

## Now You're Clean

[www.nowyoure-clean.com](http://www.nowyoure-clean.com)



HEADQUARTERS

**Brooklyn, NY**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**Grooming/Retail**

NO. OF EMPLOYEES

**5**

COMPANY DESCRIPTION

Now You're Clean - "dry-bar" for dogs, is the first fully automated self-service dog wash spa & boutique differentiated through convenience, cost-efficiency, and customer-centric (dog and human) innovation that provides an unparalleled dog wash experience..

39

## Ontold

<https://ontolds.com>



HEADQUARTERS

**San Francisco, CA**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**Media Platform**

NO. OF EMPLOYEES

**5**

COMPANY DESCRIPTION

Ontold is a platform that provides a communal writing experience for anyone with a passion for writing to come together and make their stories heard.

40

## Origin Point Inc.

[originpointstudios.com](http://originpointstudios.com)



ORIGIN POINT

HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2022**

STAGE

**Seed**

BUSINESS FOCUS

**Entertainment/  
Marketing**

NO. OF EMPLOYEES

**6**

COMPANY DESCRIPTION

Origin Point creates and manages virtual influencers.

41

## Perks

<https://www.getperks.io/>



### HEADQUARTERS

**Los Angeles, CA**

### FOUNDED

**2020**

### STAGE

**Seed**

### BUSINESS FOCUS

**Internet Publishing**

### NO. OF EMPLOYEES

**18**

### COMPANY DESCRIPTION

PERKS helps organizations globally support their people more effectively by empowering their employees to choose what benefits, perks, and support are right for them. Our core solution is a marketplace experience for employee well-being & support which is available in over 80+ countries with 2,000+ vendor partners in our network.

42

## PopCom

[www.PopCom.shop](http://www.PopCom.shop)



### HEADQUARTERS

**Columbus, OH**

### FOUNDED

**2012**

### STAGE

**Series A**

### BUSINESS FOCUS

**Software  
Development/ Retail**

### NO. OF EMPLOYEES

**7**

### COMPANY DESCRIPTION

PopCom has built an automated retail technology platform for vending machines and kiosks that allows retailers to engage and understand their customers, sell more products, and learn from big data. Self-service and automation are the future of retail. But right now, it's a future without data. We're changing that.

43

## ProcessMiner Inc.

[www.processminer.com](http://www.processminer.com)



HEADQUARTERS

**Atlanta , GA**

FOUNDED

**2015**

STAGE

**Seed**

BUSINESS FOCUS

**AI**

NO. OF EMPLOYEES

**32**

### COMPANY DESCRIPTION

ProcessMiner platform pairs Artificial Intelligence, Technology, and Industry Expertise to harness the full potential of digital manufacturing for continuous product quality, raw material, energy, and water consumption optimization. ProcessMiner's tangible and measurable benefits includes but not limited to raw material cost reduction, productivity gains, increase yield, skilled labor gap mitigation, and sustainability gains.

44

## REITIUM

<https://reitium.com/>



HEADQUARTERS

**Vancouver, BC**

FOUNDED

**2018**

STAGE

**Seed**

BUSINESS FOCUS

**Real Estate/NFT**

NO. OF EMPLOYEES

**3**

### COMPANY DESCRIPTION

REITIUM is a real estate marketplace utilizing NFTs and blockchain allowing everyone the ability to invest in real estate starting with a \$100. Investors share the rental income and appreciation through fractional ownership. We also built a secondary exchange allowing every investor liquify.

45

## Revioly

<https://revioly.com>



### HEADQUARTERS

**San Mateo, CA**

### FOUNDED

**2021**

### STAGE

**Seed**

### BUSINESS FOCUS

**Internet Retail**

### NO. OF EMPLOYEES

**8**

### COMPANY DESCRIPTION

Revioly is a browser plugin that protects online shoppers from fake reviews and provides them with the best prices across the internet, so everyday shoppers can spend their limited resources with confidence and trust. Using in-house ML/NLP empowered technology has enabled Revioly to provide a global solution for the two main biases around online shopping: fake reviews and price manipulation.

46

## Sahara Cloud

[saharacloud.io](http://saharacloud.io)



### HEADQUARTERS

**Los Angeles, CA**

### FOUNDED

**2019**

### STAGE

**Seed**

### BUSINESS FOCUS

**IT Services and IT Consulting**

### NO. OF EMPLOYEES

**3**

### COMPANY DESCRIPTION

Sahara provides a flexible virtualization platform for hardware R&D. Engineers can run both hardware and software tests, either using our frontend or through plugins within their own tools. Users are able to more easily access tools, collaborate with others, and prototype their product to get to market faster.

47

## SamsAgro Biz Enterprise

[www.samsagrobizent.com](http://www.samsagrobizent.com)



HEADQUARTERS

**Kano, Nigeria**

FOUNDED

**2021**

STAGE

**Seed**

BUSINESS FOCUS

**Farming**

NO. OF EMPLOYEES

**3**

COMPANY DESCRIPTION

Farming, Crops processing and Preservation, Livestock Farming, Fertilizer Distributor and Agric-Tech Digital Marketing and remote services.

48

## Share Adventure and Gear (SAAG)

<https://www.shareadventureandgear.com>



HEADQUARTERS

**San Francisco, CA**

FOUNDED

**2020**

STAGE

**Pre-Seed**

BUSINESS FOCUS

**Internet Publishing**

NO. OF EMPLOYEES

**8**

COMPANY DESCRIPTION

SAAG is a peer to peer marketplace for outdoor gear rental. An online platform that connects all outdoor enthusiasts and travelers to the community of outdoor gear owners so they can rent any gear they need, whenever and wherever they want it.

49

## Soter Ai

<https://www.soterai.com/>



### HEADQUARTERS

**Orange County, CA**

### FOUNDED

**2019**

### STAGE

**Pre-Seed**

### BUSINESS FOCUS

**IT Services and IT Consulting**

### NO. OF EMPLOYEES

**5**

### COMPANY DESCRIPTION

Soter is a Cognitive engine that enables robots perform autonomous operations across use-cases and industry. Soter is completely hardware & use case agnostic.

50

## StartEngine

<https://www.startengine.com/>



### HEADQUARTERS

**Los Angeles , CA**

### FOUNDED

**2014**

### STAGE

**Series C**

### BUSINESS FOCUS

**Crowdfunding**

### NO. OF EMPLOYEES

**120**

### COMPANY DESCRIPTION

StartEngine Crowdfunding, Inc. is one of the largest equity crowdfunding platforms in the US and the first mover in the industry. StartEngine has raised over \$550M via Regulation A+ and Regulation CF combined through its subsidiaries StartEngine Primary and StartEngine Capital, for over 600 company offerings on its platform to date. StartEngine allows everyday people to invest in startups and supports companies to raise capital directly from their customers and a large community of 760,000+ investors.

51

## Symbol

<https://www.symbol.win>



### HEADQUARTERS

**Phoenix, Arizona**

### FOUNDED

**2021**

### STAGE

**Seed**

### BUSINESS FOCUS

**Health/Fashion**

### NO. OF EMPLOYEES

**5**

### COMPANY DESCRIPTION

Symbol is a health and athletics company with a current focus on disrupting the athletic footwear market by introducing people with natural shaped footwear, custom fit footwear and custom performance options to meet personal athletic demands. We use modern sports science methods and technologies to evaluate and develop a truly revolutionary product that can optimize your athletic performance and health.

52

## Synapbox

<https://www.synapbox.com>



### HEADQUARTERS

**San Francisco, CA**

### FOUNDED

**2018**

### STAGE

**Seed**

### BUSINESS FOCUS

**Advertising Services**

### NO. OF EMPLOYEES

**15**

### COMPANY DESCRIPTION

Synapbox helps brands and content creators translate the reactions of their audiences into actionable feedback to impact business objectives. Our platform remotely collects audience behavioral data from emotional facial coding, eye tracking and surveys, and then pairs it with content object detection of key visual stimuli. This data is later translated into automated insights and a one number score that allows creators to easily optimize their content towards key business performance. Clients include AbInbeb, Warner Media, Viacom, Henkel and Kellogg's

53

## Talamus Health Inc

[www.Talamushealth.com](http://www.Talamushealth.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2015**

STAGE

**Seed**

BUSINESS FOCUS

**Healthcare**

NO. OF EMPLOYEES

**37**

COMPANY DESCRIPTION

Patient center Healthcare platform focusing on emerging markets.

Our platform connects all the different player along the healthcares value chain from suppliers to providers to patients. We are currently active in 3 countries with 420 healthcare access points on our platform.

54

## Traxe Technologies

<https://traxe.io/>



HEADQUARTERS

**Vancouver, BC**

FOUNDED

**2021**

STAGE

**Pre-seed**

BUSINESS FOCUS

**Foodtech**

NO. OF EMPLOYEES

**4**

COMPANY DESCRIPTION

Traxe is a DNA-powered blockchain-based food provenance authenticity solution for premium food brands. It enables end-consumers and other stakeholder to audit and verify the provenance of food products.

55

## UbiQD, Inc.

<https://a2keyz.com/>



### HEADQUARTERS

**Los Alamos, NM**

### FOUNDED

**2014**

### STAGE

**Series A**

### BUSINESS FOCUS

**Climate Tech**

### NO. OF EMPLOYEES

**26**

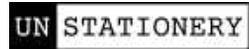
### COMPANY DESCRIPTION

UbiQD is an advanced materials company powering product innovation in agriculture, clean energy, and security. Our novel quantum dots (QDs) enable industry leaders to harness the power of light. The company manufactures and sells materials, and licenses intellectual property (IP). Headquartered in Los Alamos, New Mexico, the company is licensing technology developed at leading research institutions, including Los Alamos National Laboratory, MIT, and University of Washington.

56

## Unstationary

<https://unstationery.co>



### HEADQUARTERS

**Los Angeles, CA**

### FOUNDED

**2021**

### STAGE

**Pre-seed**

### BUSINESS FOCUS

**AR**

### NO. OF EMPLOYEES

**5**

### COMPANY DESCRIPTION

Unstationary made printing videos possible for consumers and businesses by leveraging AR technology & building a card creator platform for customers to easily submit custom orders.

57

## Vero Intelligence Inc.

<https://withvero.com/>



HEADQUARTERS

**San Francisco, CA**

FOUNDED

**2020**

STAGE

**Seed**

BUSINESS FOCUS

**InsurTech**

NO. OF EMPLOYEES

**20**

COMPANY DESCRIPTION

Vero provides the only all-in-one digital platform to eliminate the back-office of insurance agencies, saving them time and money, as well as intelligent tools that boost growth and massively reduce paperwork.

58

## Waverly Labs

<https://www.waverlylabs.com>



HEADQUARTERS

**New York, NY**

FOUNDED

**2013**

STAGE

**Series A**

BUSINESS FOCUS

**Voice & Language**

NO. OF EMPLOYEES

**12**

COMPANY DESCRIPTION

Founded in 2014, Waverly Labs is at the forefront of voice and language products for professionals and teams. Between 2016 and 2020 we introduced Pilot Smart Earbuds and Ambassador Interpreter, the world's first earbud translation products. Now we've developed a full suite of voice and translation solutions engineered for professionals across various industries including education, hospitality, business, and events.

59

## Weave

<https://weavesocial.com>



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2017**

STAGE

**Seed**

BUSINESS FOCUS

**AdTech**

NO. OF EMPLOYEES

**7**

### COMPANY DESCRIPTION

Weave is the first programmatic advertising platform connecting brands with social media influencers for marketing campaigns. Weave is both a marketplace to discover sponsorship opportunities as well as a SaaS CRM workflow tool for brands to manage all of their influencer partners. Weave also represents a roster of influencers through our agency arm to help influencers grow their businesses.

60

## Webjoint

[www.webjoint.com](http://www.webjoint.com)



HEADQUARTERS

**Los Angeles, CA**

FOUNDED

**2014**

STAGE

**Series A**

BUSINESS FOCUS

**Cannabis**

NO. OF EMPLOYEES

**20**

### COMPANY DESCRIPTION

WebJoint is a leader in the field of cannabis delivery software, currently serving more than a third of licensed and operating cannabis deliveries in California. In a blooming industry that is expected to grow to \$41.5 billion in retail sales by 2025, this company has processed more than \$161 million worth of orders in California alone and seeks to expand its operations to all legalized cannabis states.

## Notes

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## Notes

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